



2017 ANNUAL REPORT



Manufacturing and service with a mission.

2017

News & Notes

Our Mission

To develop the skills of individuals with disabilities by providing opportunities for suitable sustainable employment that result in greater independence.

Individual Spotlight: April

April utilizes employment services out of our International Falls division. She works independently at the local Hardees, setting her own schedule and hours. Her coworkers have glowing reviews of her and truly enjoy having her around and appreciate all of her hard work!



We spun off our powdercoating services into its own dba, **Production Coating Specialties**, in July. coatingmn.com



Dust pans were introduced this year to the lineup at our Bemidji manufacturing division, which also produces metal trays.

Unveiling a new website for our Stake & Lath production in the spring, the goal was to make the ordering process easier for customers and to display our entire product line. stakeandlath.org



odcmn.org

LEADERSHIP

June Schelde
Mari Chambers
Nancy Cota
Lane Young

CEO
VP of Finance
VP of Human Resources
VP of Marketing
& Business Development

BOARD MEMBERS

Andy Selvo	Chairperson
Jorge Prince	Vice Chair
Shawn Newland	Secretary
Gordy Winzenburg	Treasurer
Dan Bruley	Member
Tony Fichter	Member
Julie Bartkowski	Member
Greg Kestly	Member



Breanna works on sewing tool pouches at our Roseau division.

Thank you for your continued support and dedication to the Occupational Development Center.

2017

by the numbers

9,793 mittens **251** hats

269,300 tool pouches

159,530 mvr transactions

202,787 stake & lath bundles

17,852 metal trays **19,680** dust pans

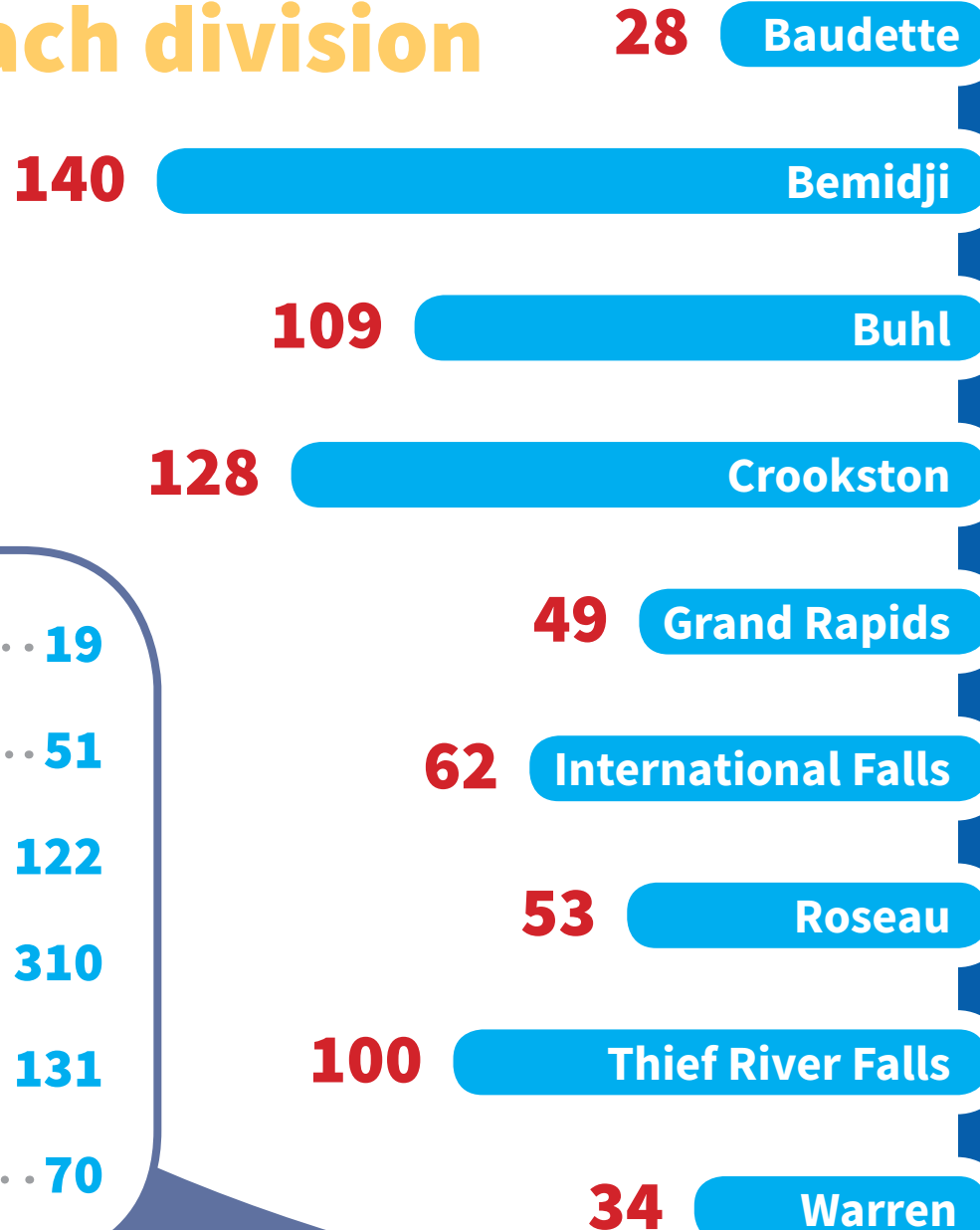
76,864 items powder coated

PROGRAMMING REPORT

*Detailing the number
of individuals in each
of our programs*

Employment Planning Services	19
Placement Services	51
Organizational Employment Services .	122
Supported Employment Program	310
Habilitation and Training Centers	131
Individual Placement and Support	70

Individuals served at each division



Total Individuals: 703

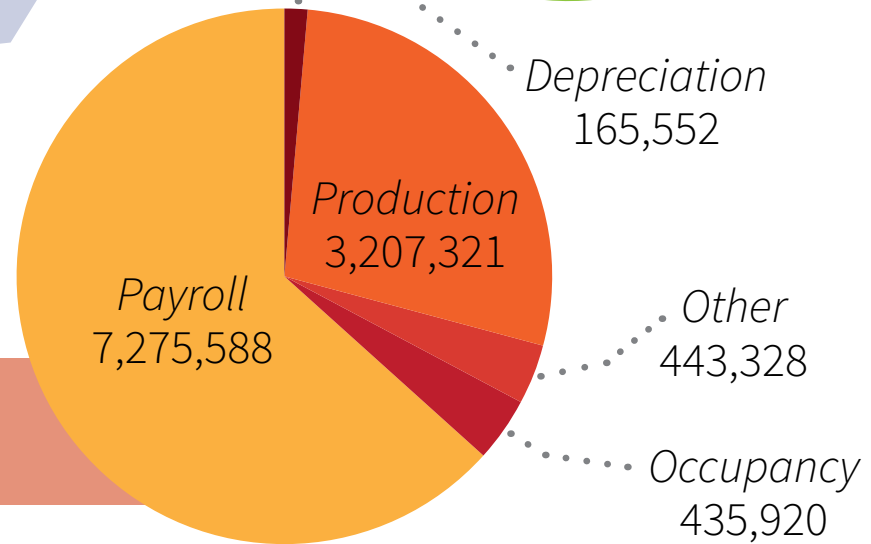
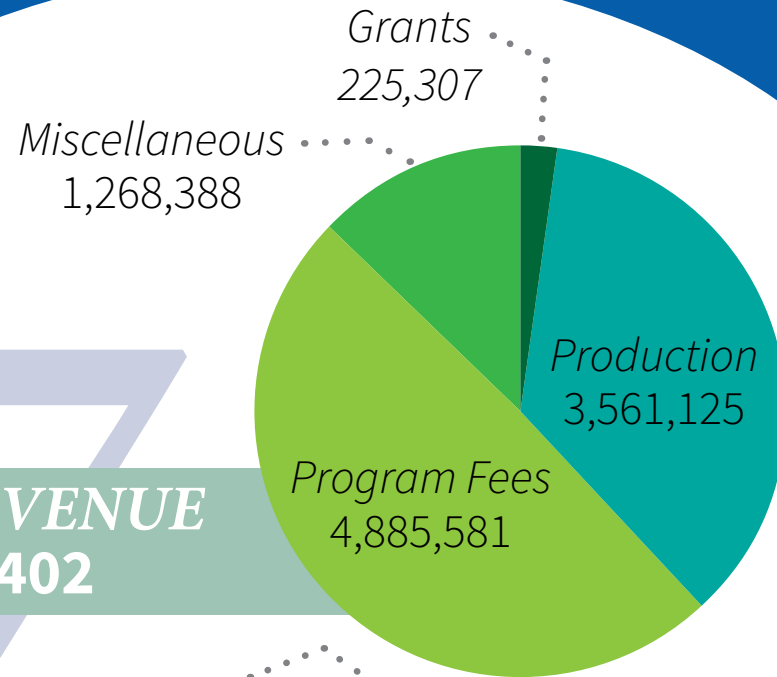
Financial Overview

2017

TOTAL REVENUE
9,940,402

LIABILITIES & NET ASSETS
6,846,415

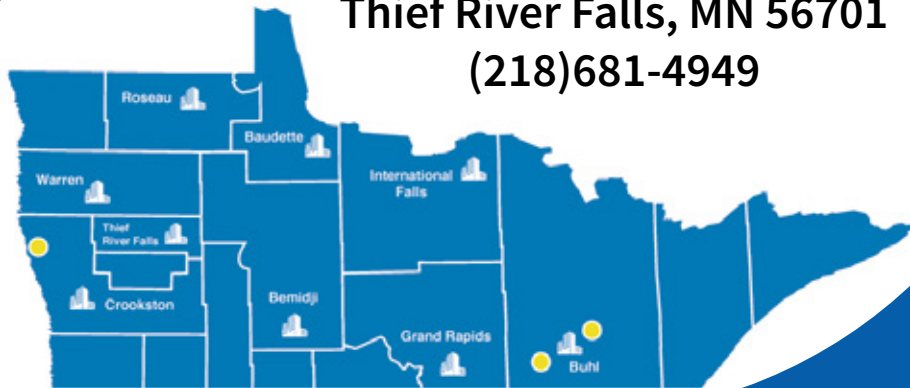
TOTAL EXPENSES
11,527,709



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Thief River Falls, MN 56701
(218)681-4949



Division Contact

Grand Rapids
401 SE 11th Street
Grand Rapids, MN 55744
(218)326-8574

International Falls
1600 20th Avenue W
International Falls, MN
56649
(218)285-7462

Baudette
107 East Main Street
Baudette, MN 56623
(218)634-2483

Buhl
100 S Industrial Park Road
Buhl, MN 55713
(218)257-8926

Roseau
1194 Center Street W
Roseau, MN 55713
(218)257-8926

Bemidji
1219 Naylor Drive SE
Bemidji, MN 56601
(218)751-6001

Crookston
310 S Broadway - Suite 7
Crookston, MN 56716
(218)281-3326

Warren
1008 N 2nd Street
Warren, MN 56762
(218)681-6830