Our Mission

To develop the skills of individuals with disabilities by providing opportunities for suitable sustainable employment that result in greater independence.

Individual Spotlight: April

April utilizes employment services out of our International Falls division. She works independently at the local Hardees, setting her own schedule and hours. Her coworkers have glowing reviews of her and truly enjoy having her around and appreciate all of her hard work!

News & Notes

We spun off our powdercoating services into its own dba, Production Coating Specialties, in July. coatingmn.com

Dust pans were introduced this year to the lineup at our Bemidji manufacturing division, which also produces metal trays.

Unveiling a new website for our Stake & Lath production in the spring, the goal was to make the ordering process easier for customers and to display our entire product line. stakeandlath.org

odcmn.org
LEADERSHIP
June Schelde  CEO
Mari Chambers  VP of Finance
Nancy Cota  VP of Human Resources
Lane Young  VP of Marketing & Business Development

BOARD MEMBERS
Andy Selvo  Chairperson
Jorge Prince  Vice Chair
Shawn Newland  Secretary
Gordy Winzenburg  Treasurer
Dan Bruley  Member
Tony Fichter  Member
Julie Bartkowski  Member
Greg Kestly  Member

Thank you for your continued support and dedication to the Occupational Development Center.

2017 by the numbers
9,793 mittens
251 hats
269,300 tool pouches
159,530 mvr transactions
202,787 stake & lath bundles
17,852 metal trays
19,680 dust pans
76,864 items powder coated

Breanna works on sewing tool pouches at our Roseau division.
**PROGRAMMING REPORT**

Detailing the number of individuals in each of our programs

<table>
<thead>
<tr>
<th>Program</th>
<th>Individuals Served</th>
</tr>
</thead>
<tbody>
<tr>
<td>Employment Planning Services</td>
<td>19</td>
</tr>
<tr>
<td>Placement Services</td>
<td>51</td>
</tr>
<tr>
<td>Organizational Employment Services</td>
<td>122</td>
</tr>
<tr>
<td>Supported Employment Program</td>
<td>310</td>
</tr>
<tr>
<td>Habilitation and Training Centers</td>
<td>131</td>
</tr>
<tr>
<td>Individual Placement and Support</td>
<td>70</td>
</tr>
</tbody>
</table>

**Total Individuals: 703**

**Individuals served at each division**

- **Baudette**: 28
- **Bemidji**: 140
- **Buhl**: 109
- **Crookston**: 128
- **Grand Rapids**: 49
- **International Falls**: 62
- **Roseau**: 53
- **Thief River Falls**: 100
- **Warren**: 34
Financial Overview

2017

**TOTAL REVENUE**

9,940,402

**TOTAL EXPENSES**

11,527,709

**LIABILITIES & NET ASSETS**

6,846,415